

10 Year Price Variance

Source: Eskom Annual Reports for respective years

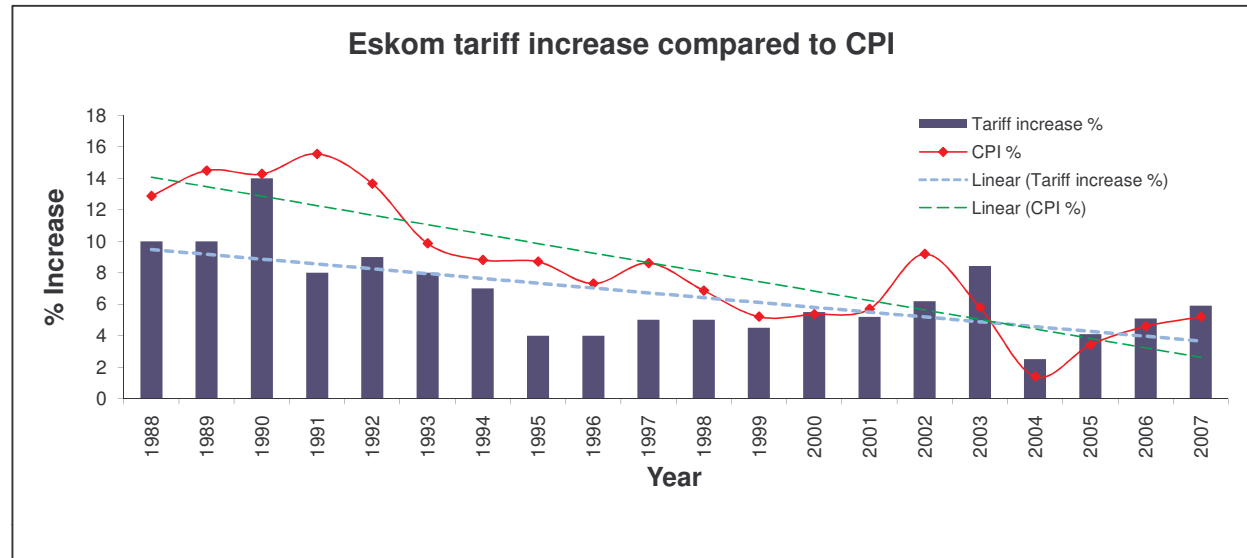


Sector	Start	Price variance									
	1996 (Jan - Dec)	1997 (Jan - Dec)	1998 (Jan - Dec)	1999 (Jan - Dec)	2000 (Jan - Dec)	2001 (Jan - Dec)	2002 (Jan - Dec)	2003 (Jan - Dec)	2005 (Dec 03 - March 05)	2006 (April 05 - March 06)	2007 (April 06 - March 07)
Redistributors	11.10	2.79%	1.93%	1.89%	2.95%	5.8%	9.14%	8.23%	-0.39%	6.19%	4.65%
Residential	19.45	9.67%	6.61%	11.52%	9.23%	11.6%	8.19%	9.42%	5.80%	3.57%	4.15%
Commercial	19.40	4.28%	-6.82%	18.14%	1.66%	-20.7%	8.69%	5.69%	6.11%	3.70%	3.58%
Industrial	10.10	6.73%	2.23%	-4.17%	13.07%	-3.2%	11.42%	9.94%	-1.34%	5.58%	8.55%
Mining	11.00	6.00%	4.80%	3.19%	2.38%	3.4%	5.92%	6.58%	1.92%	5.40%	4.38%
Rural	23.39	5.43%	7.14%	0.61%	8.65%	-7.0%	-1.42%	10.09%	5.80%	6.58%	2.51%
Traction	15.30	-1.70%	-0.93%	1.95%	1.05%	2.2%	9.31%	10.67%	2.05%	4.54%	3.95%
International	6.80	13.09%	4.55%	6.22%	22.01%	-100.0%	0.00%	0.00%	0.00%	13.90%	13.42%
Distribution international	0.00	0.00%	0.00%	0.00%	0.00%	0.0%	3.22%	9.56%	-100.00%	0.00%	0.00%
Eskom international	0.00	0.00%	0.00%	0.00%	0.00%	0.0%	25.73%	-10.59%	-100.00%	0.00%	0.00%
Eskom Own Usage	10.91	15.12%	7.96%	7.37%	-5.15%	-0.1%	12.25%	2.32%	19.68%	17.45%	-100.00%
Eskom avg. price variance		4.87%	3.71%	1.20%	6.35%	4.1%	9.00%	7.21%	-0.26%	6.26%	5.93%
NERSA approved price increase All	4%	5.0%	5.0%	4.50%	5.50%	5.20%	6.20%	8.43%	4.10%	5.10%	5.90%
NERSA approved price increase (Local-authorities)										6.89%	5.57%
CPI	7%	8.6%	6.9%	5.21%	5.37%	5.70%	9.20%	5.80%	3.42%	4.60%	5.20%

Notes:

- Annual price increases are equally applied across all tariffs. 1 April for non-local authority supplies and 1 July for local-authority supplies.
- In 2006/7 Eskom in compliance with the MFMA act commenced the differential price increases for local-authorities' supplies.
- For Local-authorities (Redistributors category) a higher price increase is implemented to recover the shortfall of April to June of each year. This begun in 2006.
- The price variance will change depending on:
  - Time-of-use and season consumption profile of the customer
  - Load-factor
  - Utilised capacity (kVA)
  - Total energy consumed
  - Tariff conversions

Year	Tariff increase %	CPI %
1988	10	12.89
1989	10	14.51
1990	14	14.29
1991	8	15.57
1992	9	13.67
1993	8	9.87
1994	7	8.82
1995	4	8.71
1996	4	7.32
1997	5	8.62
1998	5	6.87
1999	4.5	5.21
2000	5.5	5.37
2001	5.2	5.7
2002	6.2	9.2
2003	8.43	5.8
2004	2.5	1.4
2005	4.1	3.42
2006	5.1	4.6
2007	5.9	5.2



Sector	1996 (Jan - Dec)			1997 (Jan - Dec)			1998 (Jan - Dec)			1999 (Jan - Dec)			2000 (Jan - Dec)			2001 (Jan - Dec)			2002 (Jan - Dec)			2003 (Jan - Dec)			2004 (Dec 01 - March 05)			2005 (April 01 - March 06)			2007 (April 01 - March 07)		
	No. of cost GWs	Total Revenue (M)	Ave. c/kWh (cents)	No. of cost GWs	Total Revenue (M)	Ave. c/kWh (cents)	No. of cost GWs	Total Revenue (M)	Ave. c/kWh (cents)	No. of cost GWs	Total Revenue (M)	Ave. c/kWh (cents)	No. of cost GWs	Total Revenue (M)	Ave. c/kWh (cents)	No. of cost GWs	Total Revenue (M)	Ave. c/kWh (cents)	No. of cost GWs	Total Revenue (M)	Ave. c/kWh (cents)	No. of cost GWs	Total Revenue (M)	Ave. c/kWh (cents)	No. of cost GWs	Total Revenue (M)	Ave. c/kWh (cents)	No. of cost GWs	Total Revenue (M)	Ave. c/kWh (cents)			
Residential	17,225	4,252	8.61(0)	20,523	4,941	8.11(0)	23,765	5,891	8.19(0)	22,14	6,020	8.21(0)	20,871	6,271	8.24(0)	21,591	7,261	8.24(0)	22,821	8,261	8.24(0)	23,521	9,261	8.24(0)	24,221	10,261	8.24(0)	25,221	11,261	8.24(0)	26,221	12,261	8.24(0)
Commercial	2,580	854	18.40	2,727	901	18.10	2,727	901	18.10	2,727	901	18.10	2,727	901	18.10	2,727	901	18.10	2,727	901	18.10	2,727	901	18.10	2,727	901	18.10	2,727	901	18.10	2,727	901	18.10
Industrial	7,220	1,451	8.12(0)	7,220	1,451	8.12(0)	7,220	1,451	8.12(0)	7,220	1,451	8.12(0)	7,220	1,451	8.12(0)	7,220	1,451	8.12(0)	7,220	1,451	8.12(0)	7,220	1,451	8.12(0)	7,220	1,451	8.12(0)	7,220	1,451	8.12(0)	7,220	1,451	8.12(0)
Mining	1,111	1,118	8.43(0)	1,111	1,118	8.43(0)	1,111	1,118	8.43(0)	1,111	1,118	8.43(0)	1,111	1,118	8.43(0)	1,111	1,118	8.43(0)	1,111	1,118	8.43(0)	1,111	1,118	8.43(0)	1,111	1,118	8.43(0)	1,111	1,118	8.43(0)	1,111	1,118	8.43(0)
Power	13,120	5,210	8.75(0)	14,602	5,942	8.49(0)	16,810	7,275	8.84(0)	18,442	8,050	9.10(0)	19,920	8,780	9.23(0)	21,400	9,510	9.35(0)	22,880	10,240	9.48(0)	24,360	11,000	9.61(0)	25,840	11,760	9.74(0)	27,320	12,520	9.87(0)	28,800	13,280	10.00(0)
Transmission	10	340	8.50(0)	10	340	8.50(0)	10	340	8.50(0)	10	340	8.50(0)	10	340	8.50(0)	10	340	8.50(0)	10	340	8.50(0)	10	340	8.50(0)	10	340	8.50(0)	10	340	8.50(0)	10	340	8.50(0)
International	1	441	8.30(0)	1	441	8.30(0)	1	441	8.30(0)	1	441	8.30(0)	1	441	8.30(0)	1	441	8.30(0)	1	441	8.30(0)	1	441	8.30(0)	1	441	8.30(0)	1	441	8.30(0)	1	441	8.30(0)
Char/BioGen International																																	
Edison International																																	
Edison Chm Usage																																	
Total	18,775	10,572	8.18(0)	21,442	12,552	8.48(0)	25,585	17,144	8.71(0)	27,142	18,442	9.02(0)	28,591	19,741	9.19(0)	30,040	21,040	9.35(0)	31,489	22,339	9.50(0)	32,938	23,638	9.65(0)	34,387	24,937	9.80(0)	35,836	26,136	9.95(0)	37,285	27,435	10.10(0)